



Security Fabric – integracja rozwiązań w świecie bezpieczeństwa

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Securing people, devices, and data everywhere.

For over 20 years, Fortinet has been a driving force in the evolution of cybersecurity and the convergence of networking and security. Our security solutions are among the most deployed, most patented, and most validated in the industry.

FORTINET

Founded: October 2000

Founded by: Ken Xie and Michael Xie

Headquarters: Sunnyvale, CA

Fortinet IPO (FTNT): November 2009

Listed in both: NASDAQ 100 and S&P 500

Member of: 2022 Dow Jones Sustainability World and North America Indices

Security Investment Grade Rating: BBB+ Baa1

Global Customer Base

680,000+

Customers

2022 Billings

\$5.59B+

(as of Dec 31, 2022)

Market Capitalization

\$59.38B

(as of June 30, 2023)

Broad, Integrated Portfolio of

50+

Enterprise Cybersecurity Products

Strong Analyst Validation

41

Enterprise Analyst Report Inclusions

Vertical Integration

\$1B+

Investment in ASIC Design & Development



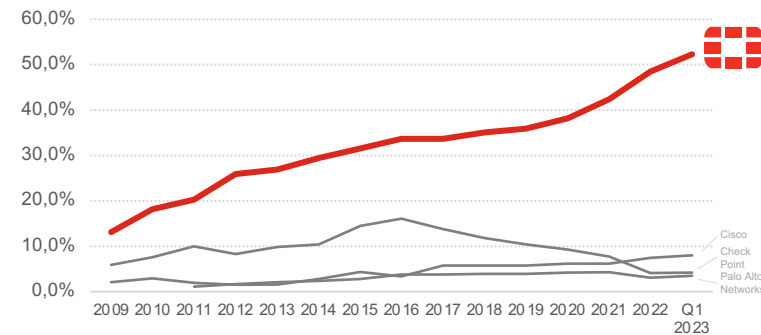
Investing in Innovation for Our Customers

Strong investment in our supply chain

~50%

of All Next-Gen Firewall Shipments & #1 in revenue market share

Global Firewall Shipments



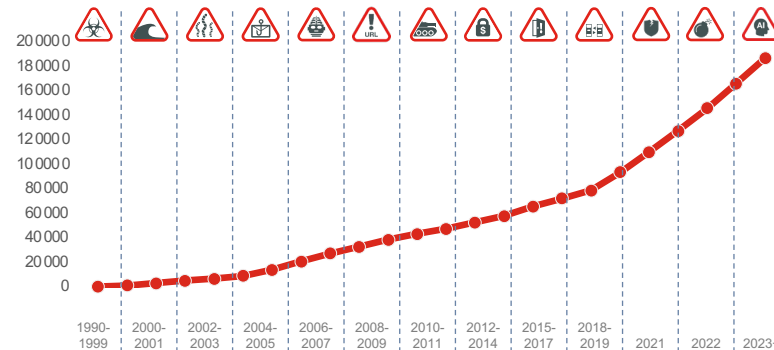
Source: IDC Quarterly Security Appliance Tracker 2023Q1 (based on shipments of Firewall + UTM appliances)

Investment in scale of threat intelligence and AI/ML

100+B

global security events analyzed per day

Advanced Threats – Global CVE

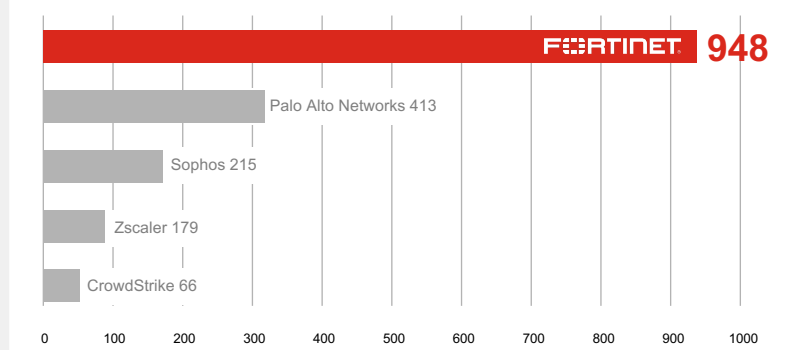


Organic R&D investment across our portfolio

1,285

Global Industry Patents

U.S. Patents



Source: U.S. Patent Office, as of June 30, 2023

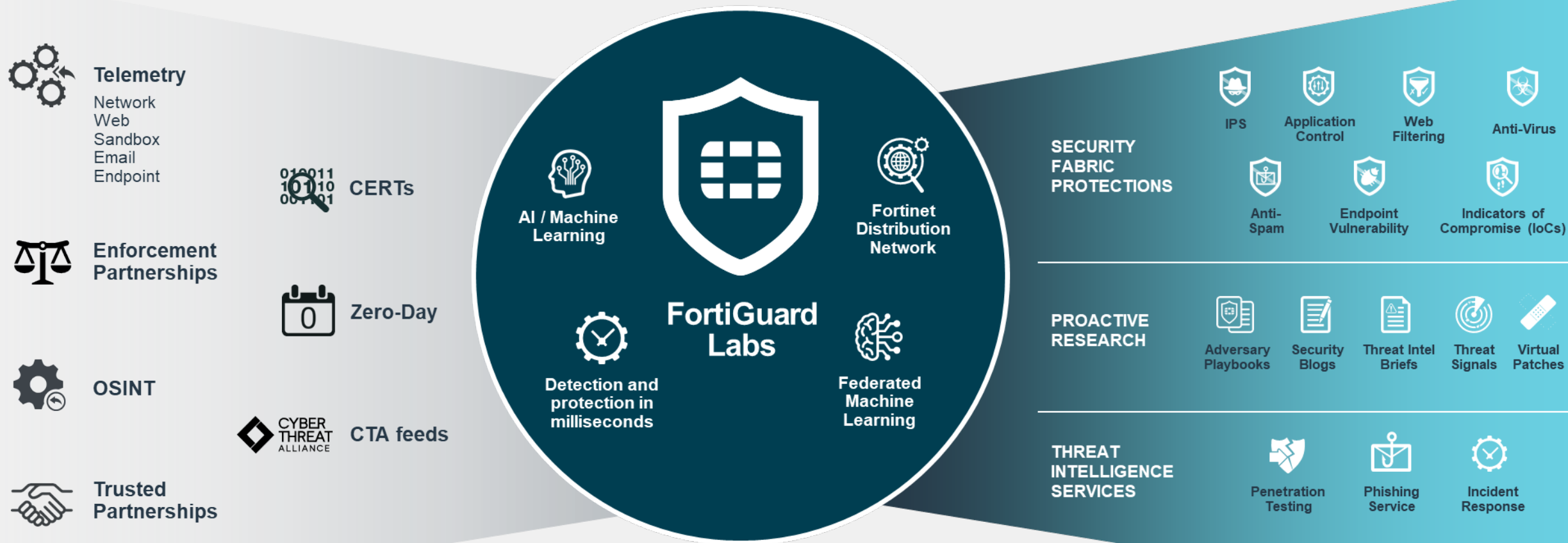


Actionable Threat Intel from FortiGuard Labs

VISIBILITY

INNOVATION

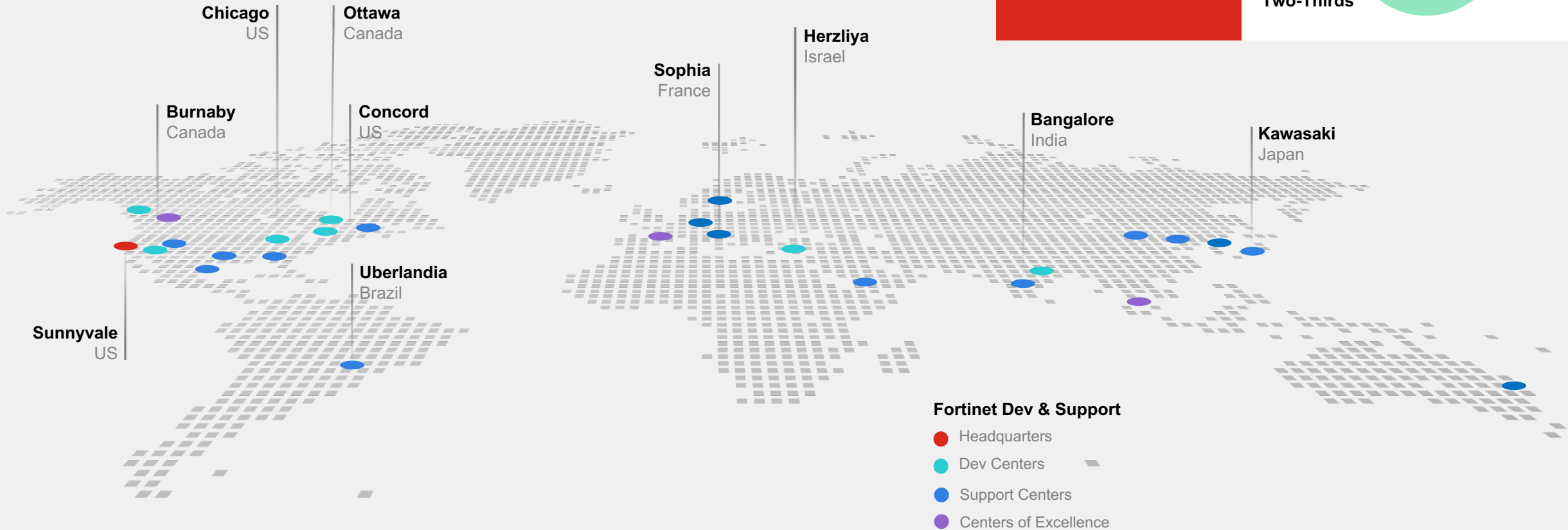
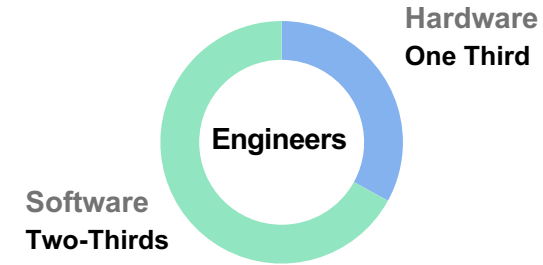
ACTIONABLE THREAT
INTELLIGENCE



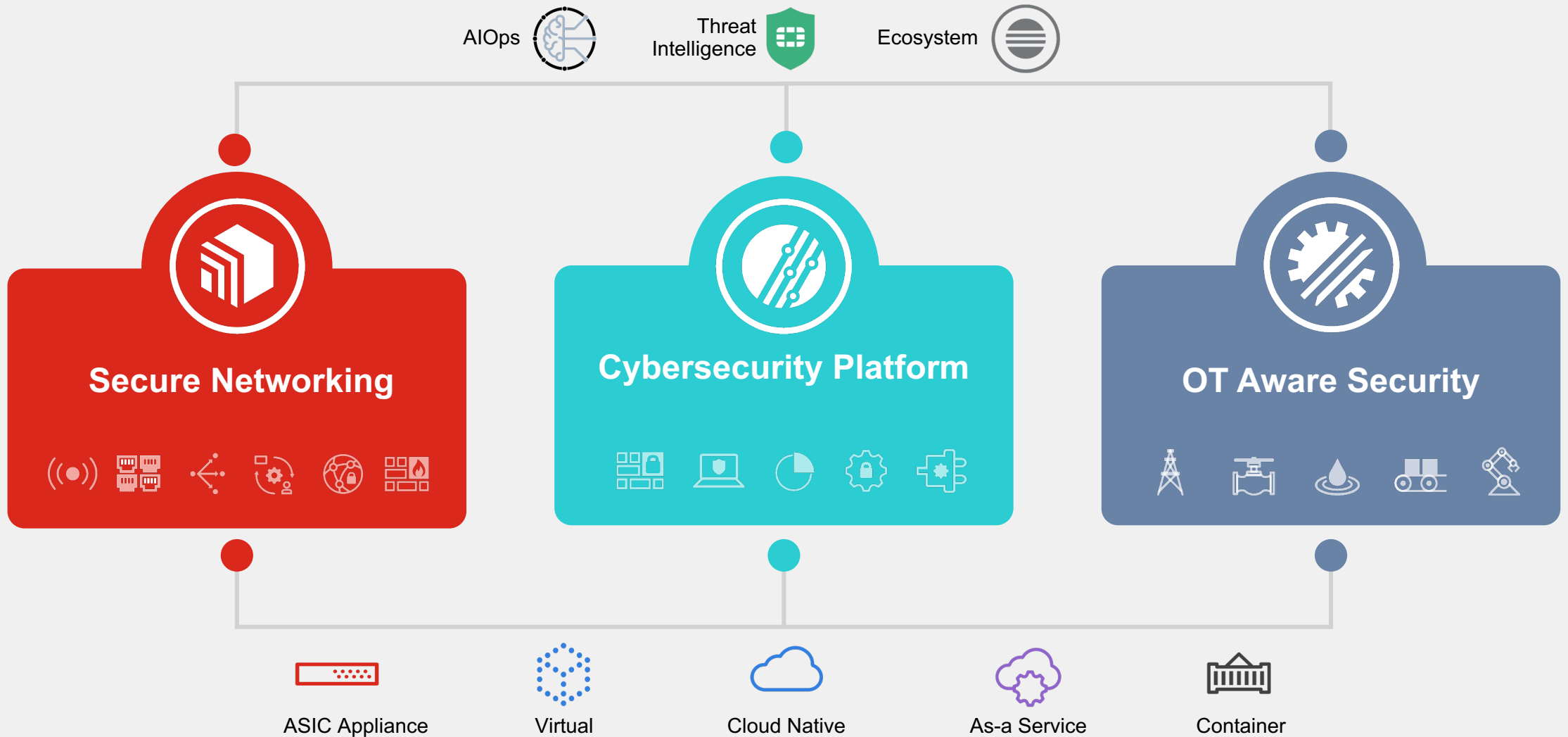
Global Reach & Support

Majority of our R&D is based in North America

13,600+
Employees
Worldwide



Consolidation Reduces Complexity & Accelerates Outcomes



Consolidation Reduces Complexity & Accelerates Outcomes



Fortinet Security Fabric

Broad

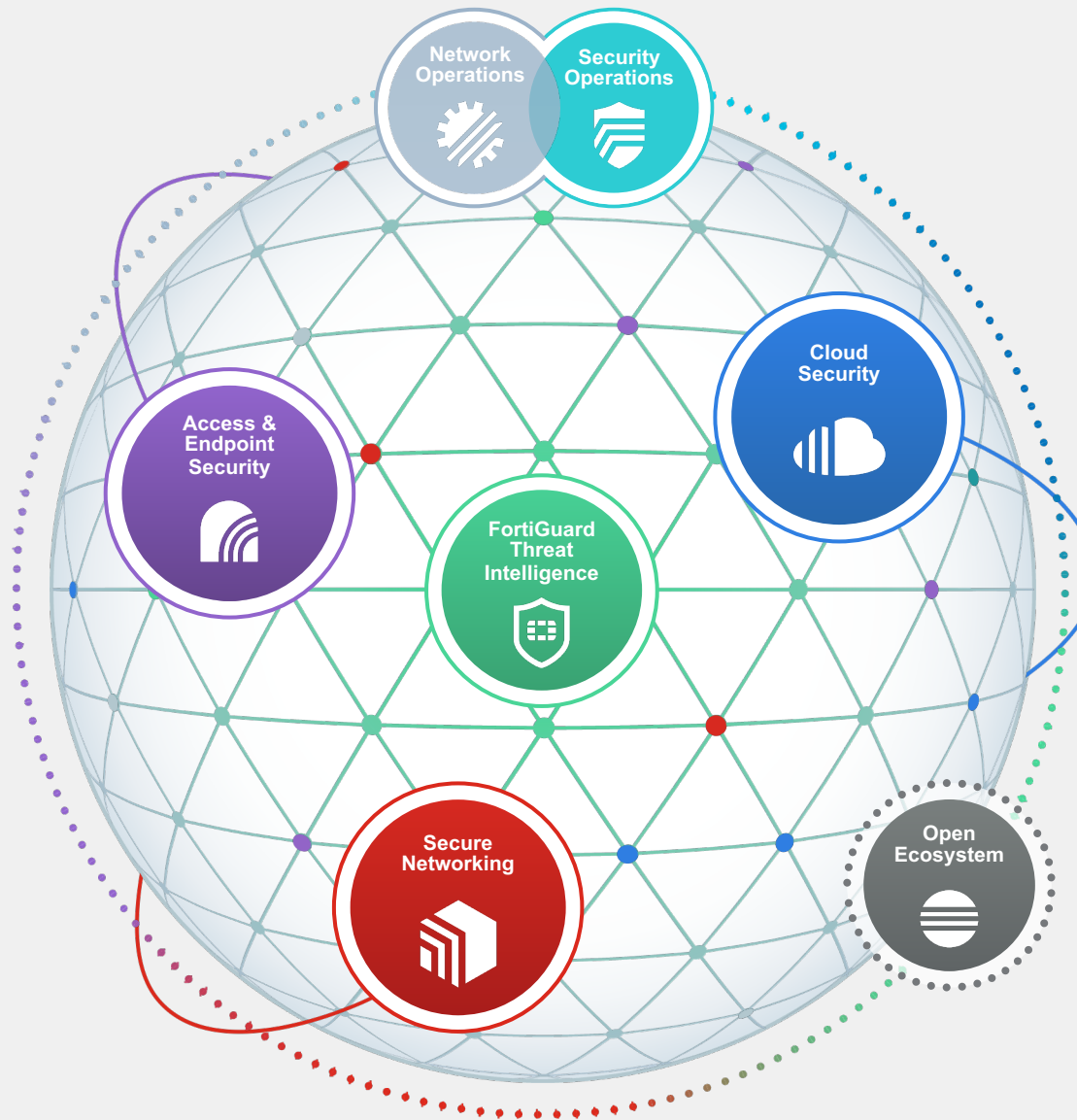
visibility and protection of the entire digital attack surface to better manage risk

Integrated

solution that reduces management complexity and shares threat intelligence

Automated

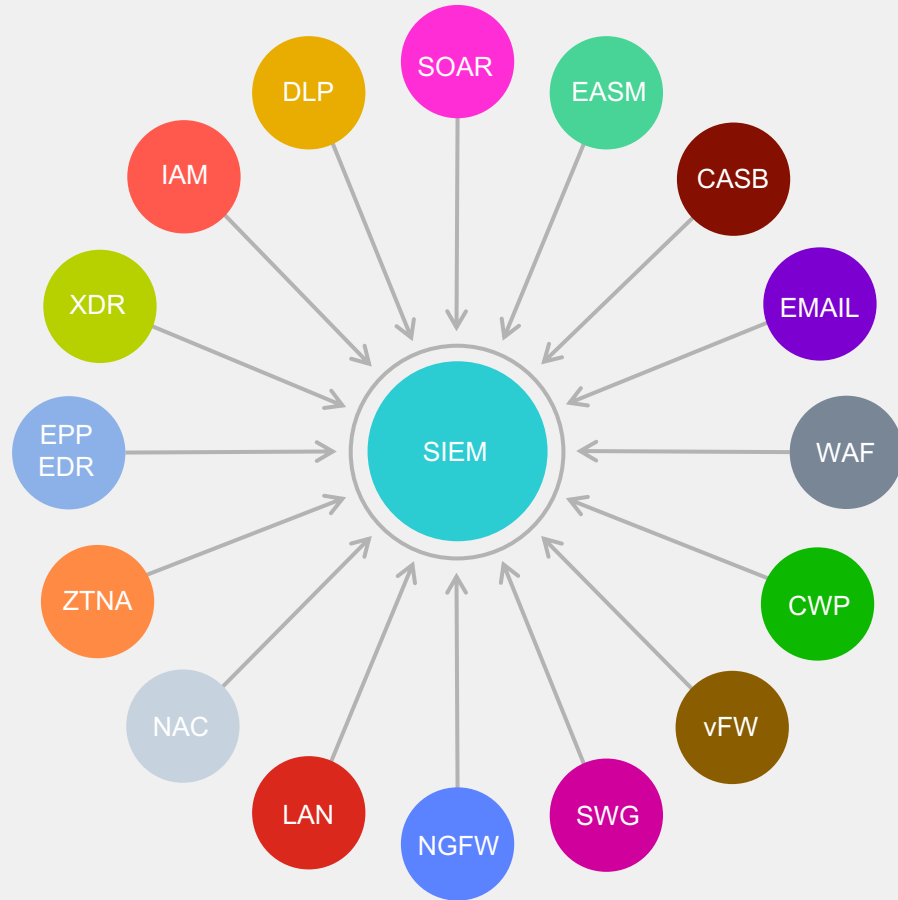
self-healing networks with AI-driven security for fast and efficient operations



Konsolidacja dostawców produktów bezpieczeństwa

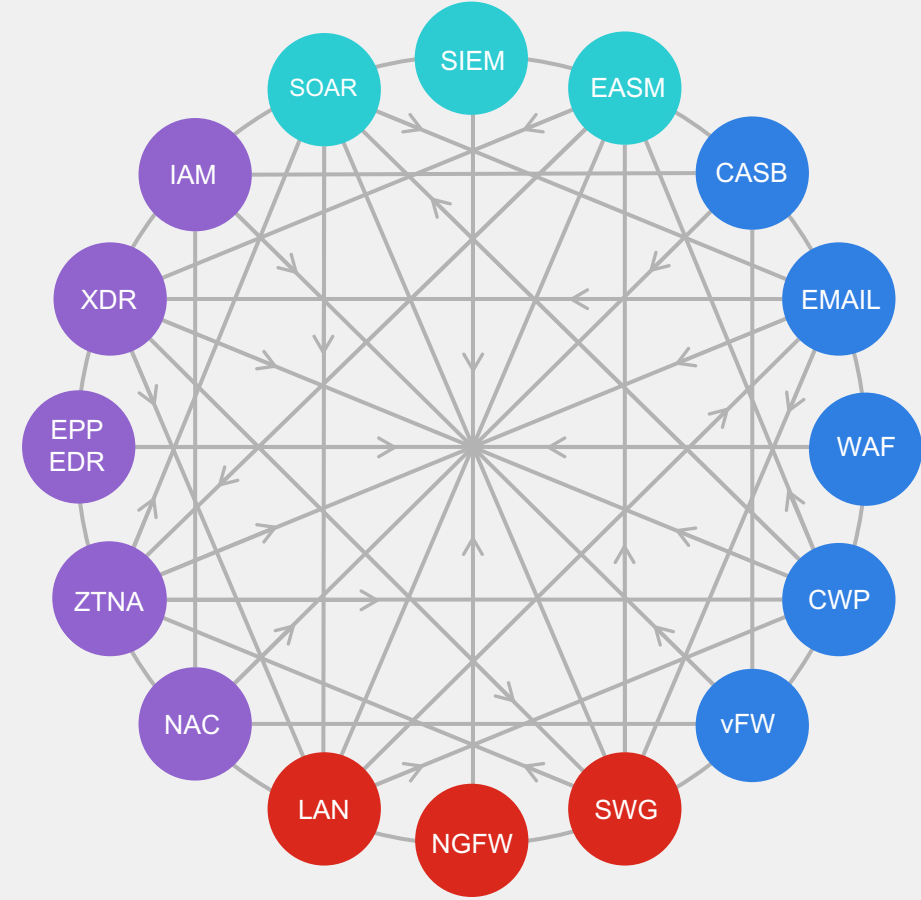
Więcej nie znaczy lepiej

Cybersecurity Point Products



20 Vendors

Cybersecurity Platform Approach



4-6 Platforms



Extensive Cybersecurity Ecosystem



480+ Open Ecosystem Integrations



Fabric Connectors (13)

Fortinet-developed deep integrations that automate security operations and policies



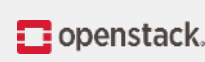
Fabric APIs (248)

Partner-developed integrations using Fabric APIs that provide broad visibility with end-to-end solutions



Fabric DevOps (10)

Community-driven DevOps scripts that automate network and security provisioning, configuration, and orchestration



Extended Security Fabric Ecosystem (200+)

Collaboration with threat sharing organizations and integrations with other vendor products



Firewalls



Switching



Wireless



Endpoint Security

Note: Logos are a representative subset of the Security Fabric Ecosystem

Figures as of June 30, 2021



Network Security Portfolio



FortiGate Firewall

- Next-Generation Firewall
- Internal Segmentation
- Hyperscale Firewall



FortiProxy

- Secure Web Gateway
- On Premises



FortiSASE SWG

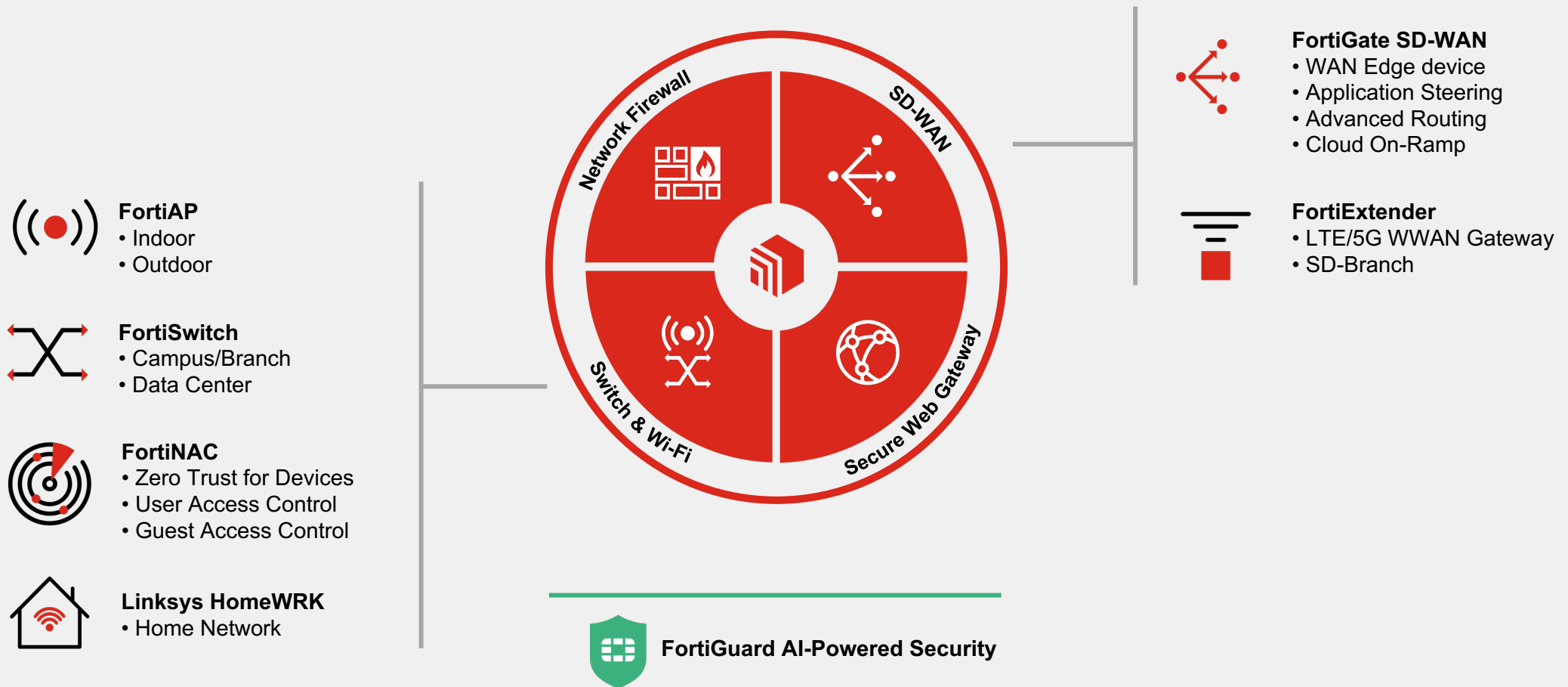
- Secure Web Gateway
- Cloud-Delivered



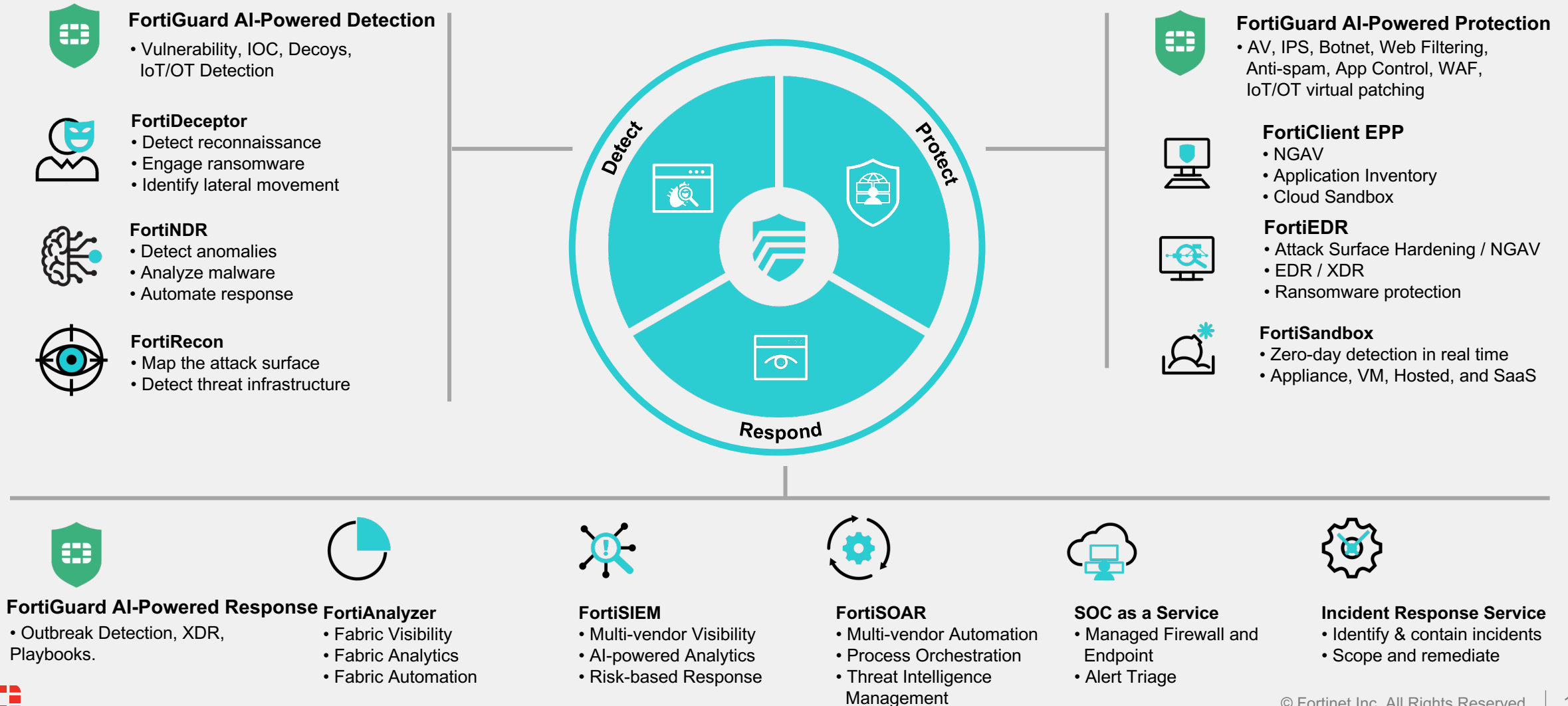
FortiGuard AI-Powered Security



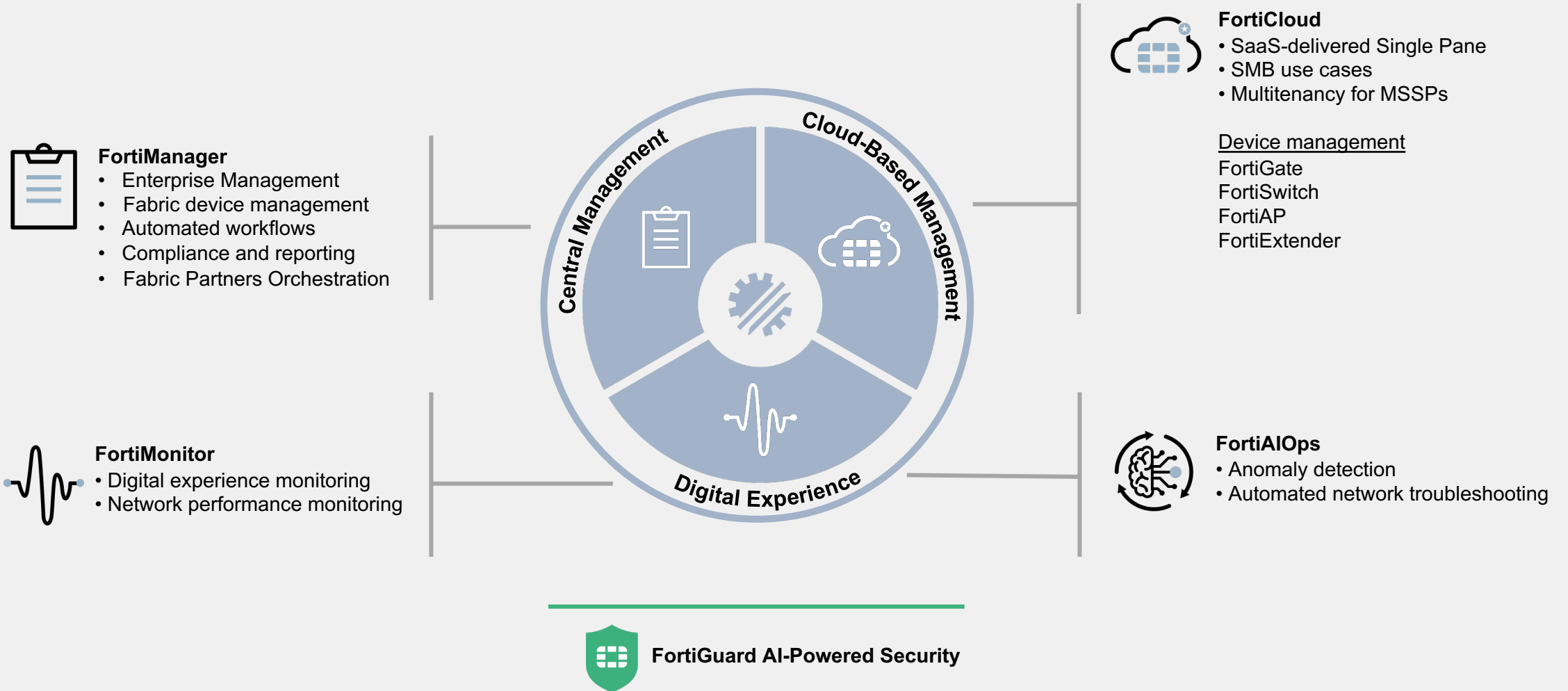
Enterprise Networking Portfolio



Security Operations

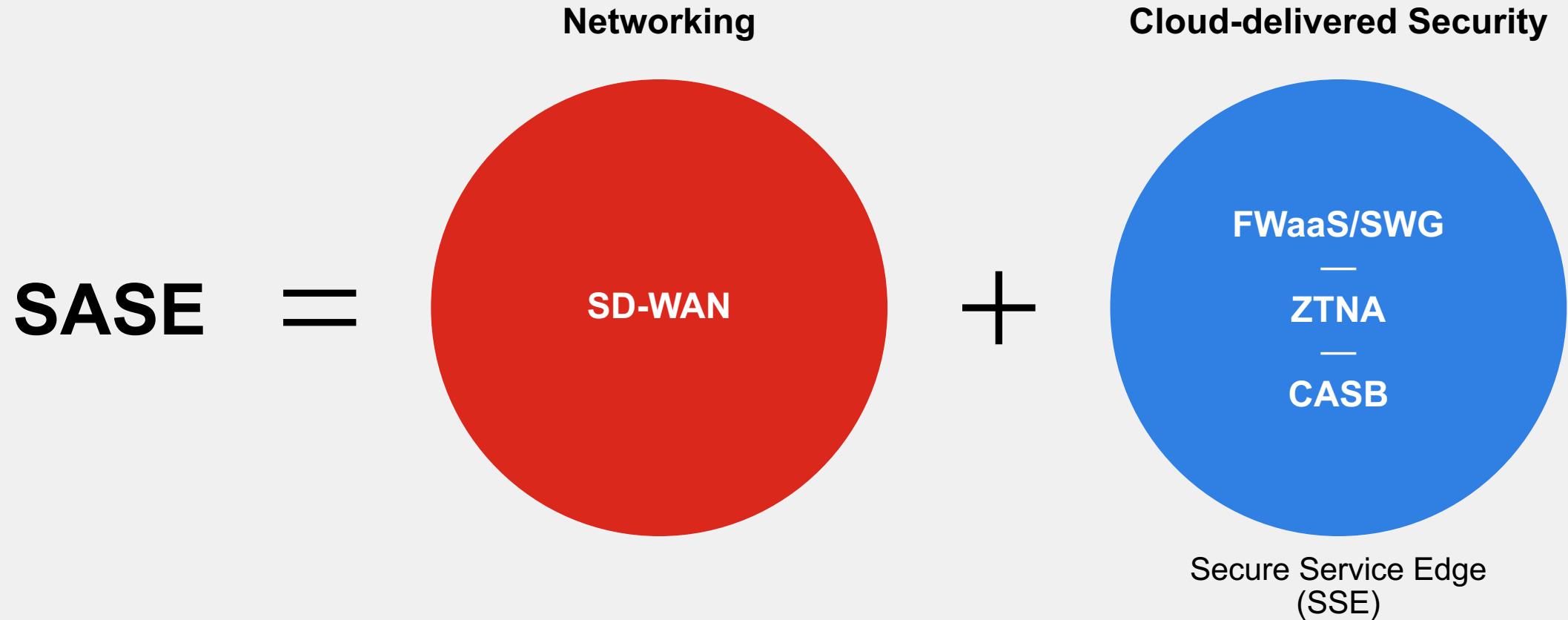


Network Operations Portfolio

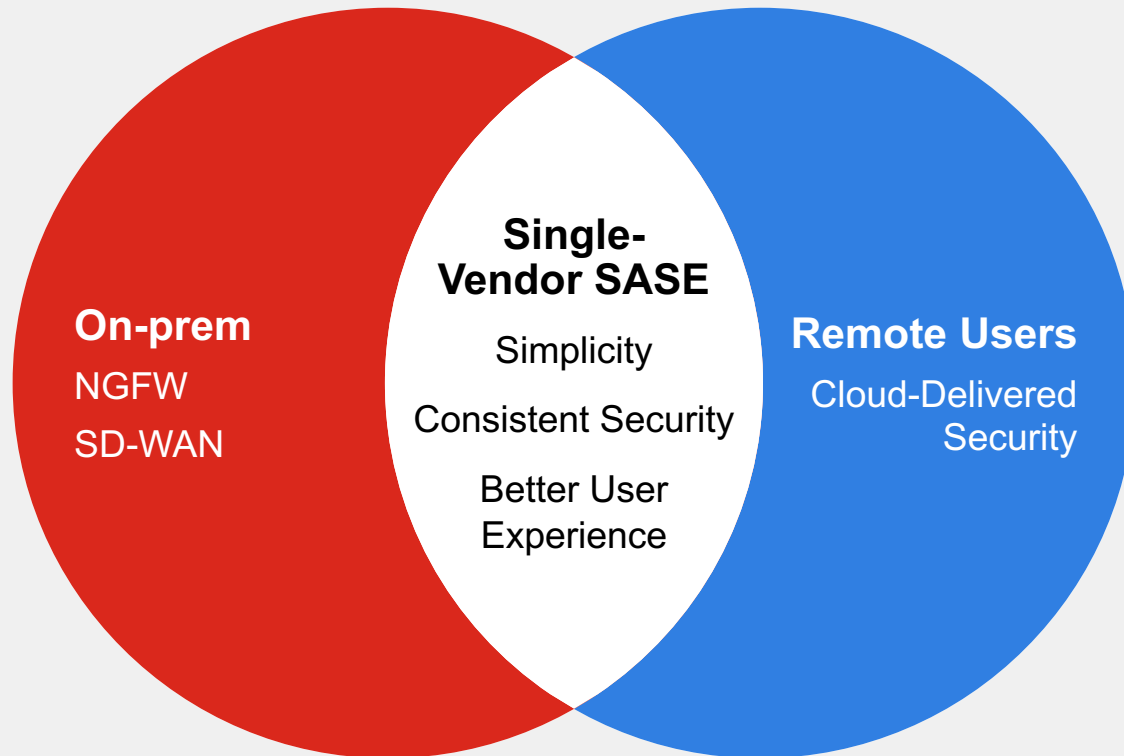


What is SASE (Secure Access Service Edge)?

Cloud-delivered network and security convergence solution for work-from-anywhere



Convergence of On-Prem and Remote Users Network

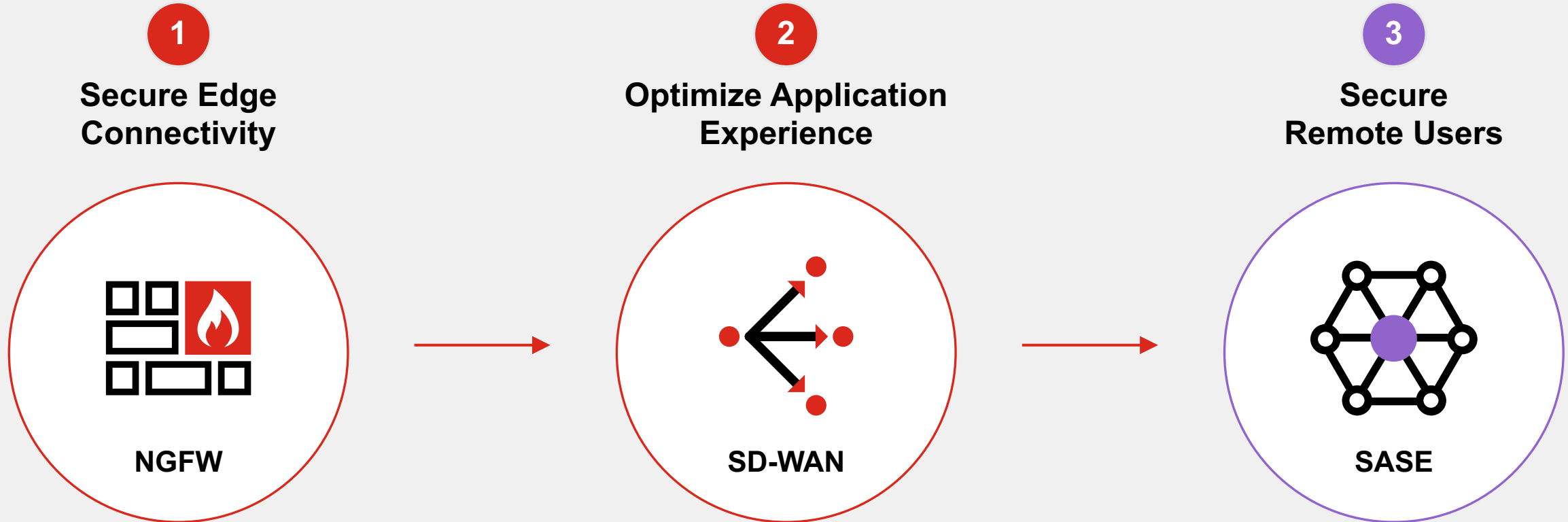


Single-vendor SASE Benefits

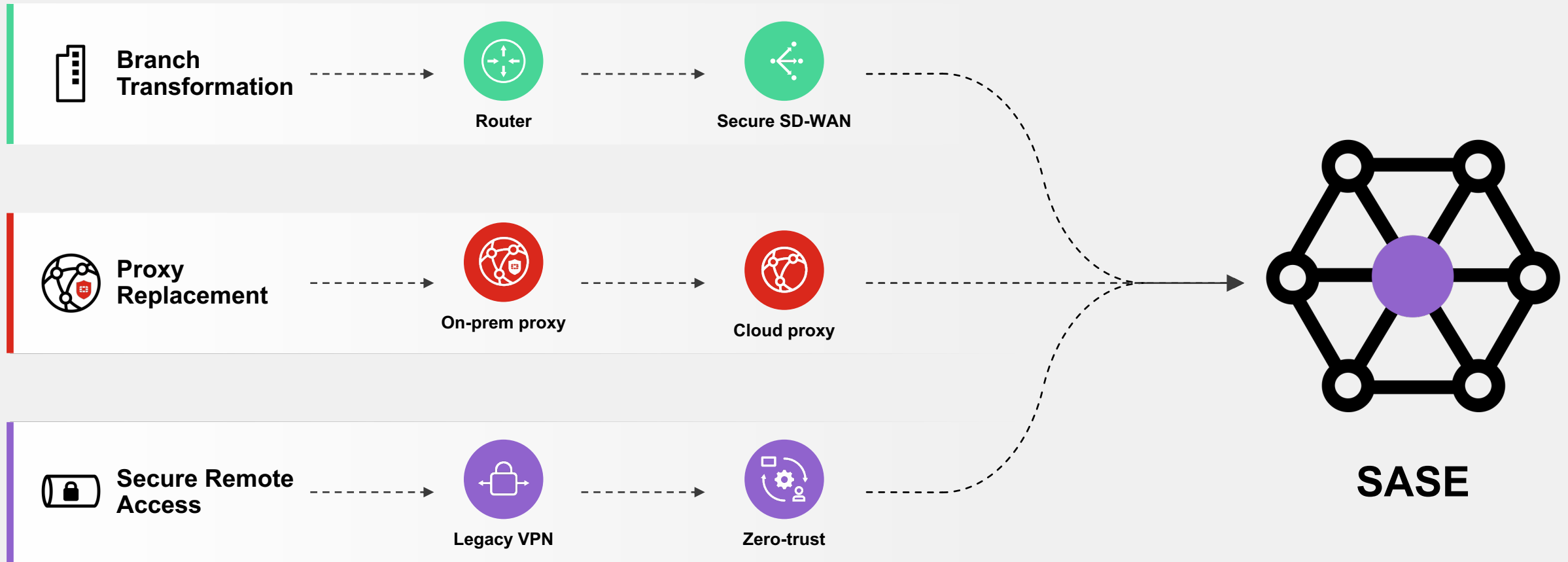
- Improved risk posture and reduced security gaps
- Provide simplicity eliminating multiple products
- Efficient operations with single agent
- Cost savings from product and vendor reduction

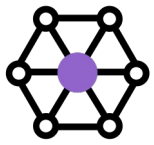
Pragmatic Journey to SASE

With Fortinet's convergence of security and networking everywhere



Key Customer Initiatives for SASE





FortiSASE

Single Vendor SASE with AI-powered Security Services

Securing Remote Users



FortiClient Unified Agent

Secure Edge



FortiGate Secure SD-WAN

MicroBranch



FortiAP

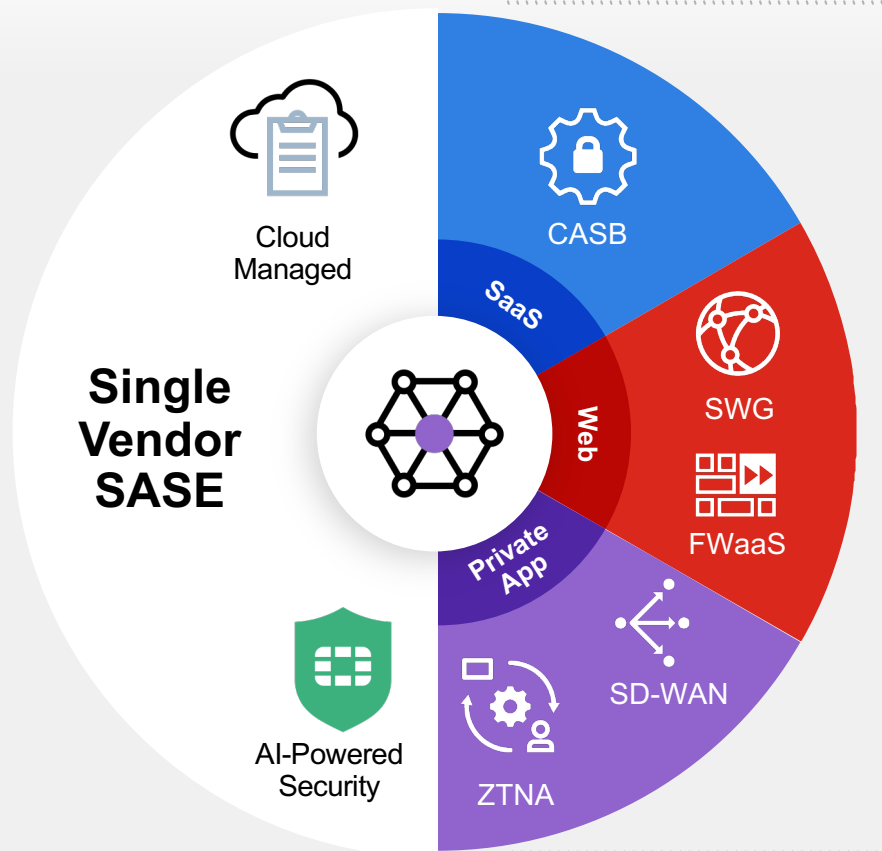


FortiSwitch



FortiExtender

Cloud-delivered Security & Networking



Improved User Experience

Secure SaaS Access



Secure Internet Access



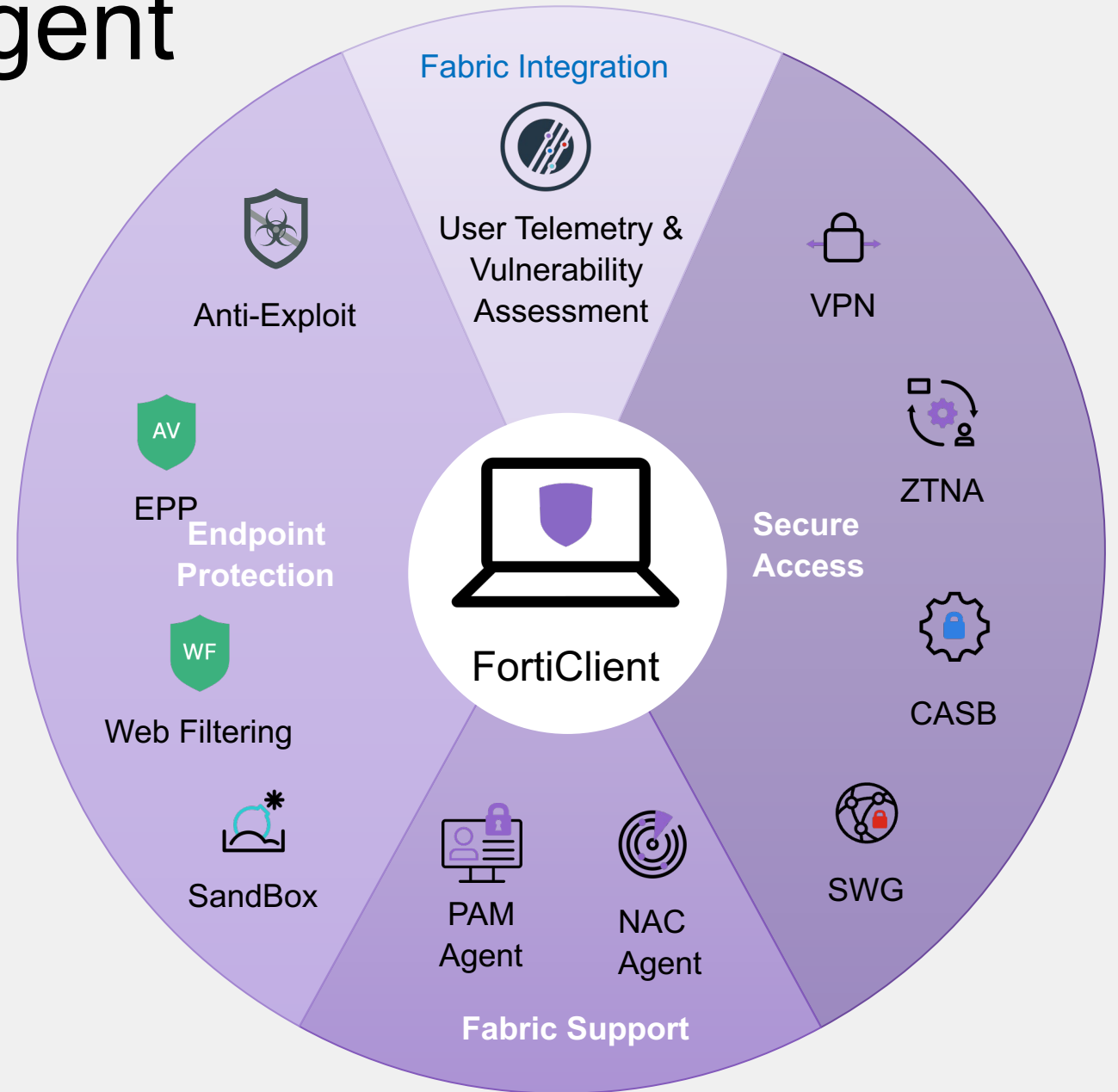
Secure Private Access



FortiClient Unified Agent

One agent to rule them all

- One agent for endpoint protection, Telemetry, PAM, NAC and Secure Access
- Client is included with SASE
- Consistent security and user experience



Security Configuration— One Enforcement Location

The screenshot displays the FortiSASE Security Configuration interface. The left sidebar shows the navigation menu with 'Security' highlighted. The main content area is divided into several panels, each representing a different security module. Red callouts 1 through 4 highlight specific features: 1. The 'Security' menu item in the sidebar. 2. The 'Default' profile group dropdown in the top right. 3. The 'Internet Access' and 'Private Access' profile group buttons in the top right. 4. The 'Customize' button in the DNS Filter panel.

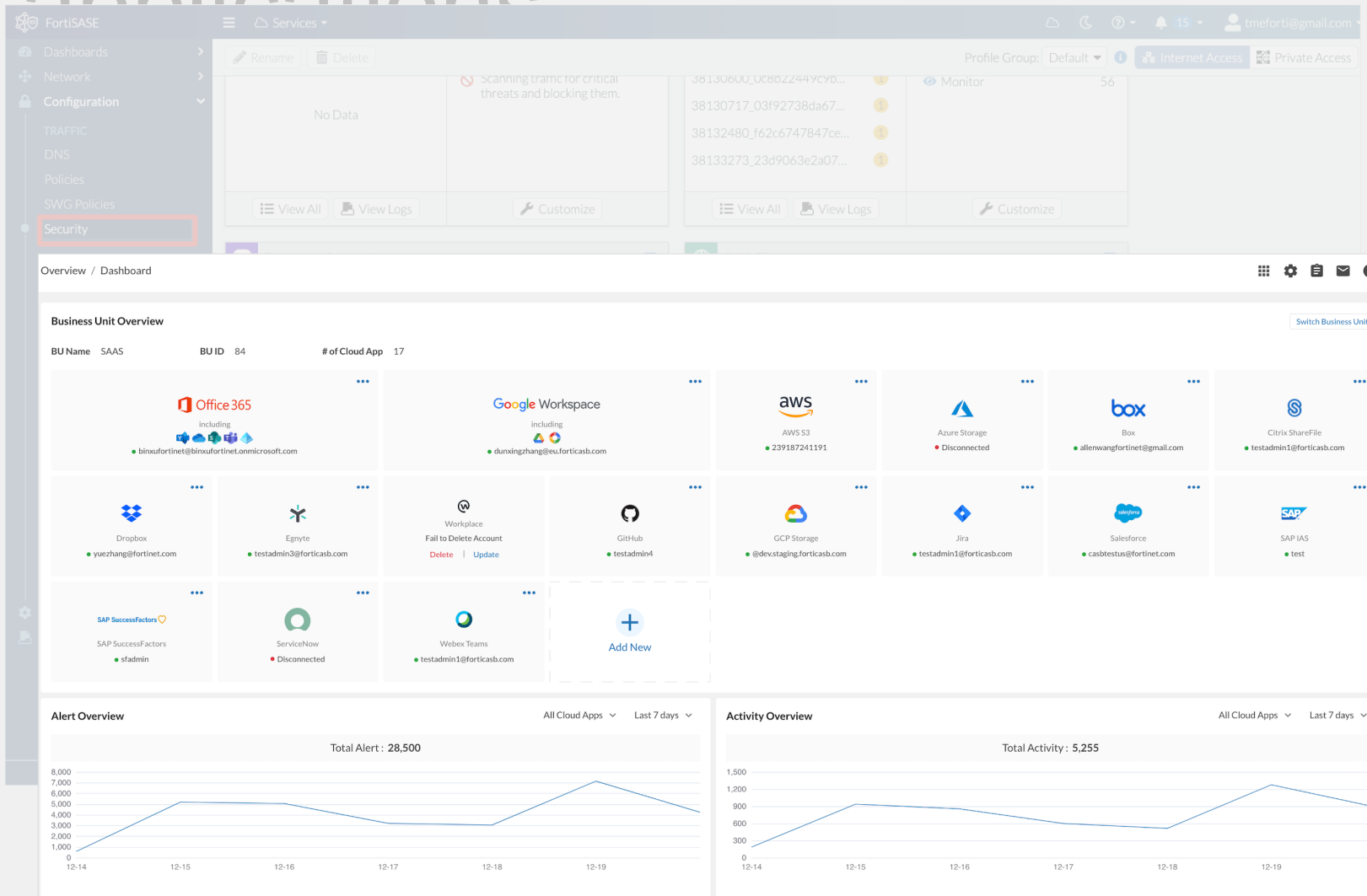
Security Configuration Interface Details:

- Navigation Menu:** Dashboards, Network, Configuration, TRAFFIC, DNS, Policies, SWG Policies, Security (highlighted), RESOURCES, Hosts, Services, ACCESS, Users, AUTHENTICATION SOURCES, LDAP, RADIUS, VPN User SSO, SWG User SSO, ENDPOINTS, Profile, ZTNA Tagging, ZTNA Access Proxies, System, Analytics.
- AntiVirus:** Threats (No Data), Inspected Protocols (HTTP, SMTP, POP3, IMAP, FTP, CIFS).
- Web Filter:** Threats (dns.google, clientservices.googleapis.com, spclient.wg.spotify.com, safebrowsing.googleapis.com, 173.243.138.98), Filters (Allow, Block, Exempt, Monitor, Warning, Disable).
- Intrusion Prevention:** Threats (No Data), Intrusion Prevention (Recommended: Scanning traffic for all known threats and applying the recommended action).
- File Filter:** Threats (live-tile-xml, update2, hfnkpmilhgieaddgfmjhof..., e6c1c50b923d3da4ddb13...), File Types (Block, Monitor).
- Data Leak Prevention:** Threats (data leak by filter: SSN Info), Content Filters (Allow, Block, Monitor).
- DNS Filter:** Threats (No Data), DNS Filters (Allow, Block, Monitor).
- Application Control With Inline-CASB:** Threats (QUIC), Application Filters (Allow, Block, Monitor).
- SSL Inspection:** Threats (ssl-anomaly), SSL Inspection (Deep Inspection: SSL connections are decrypted to allow for inspection of the contents, Exempt Hosts, Exempt URL Categories).

- 1 Simplified FOS Security from single pane
- 2 Default profiles available for fast consumption
- 3 Web and Private App visibility
- 4 Security profiles can be customized



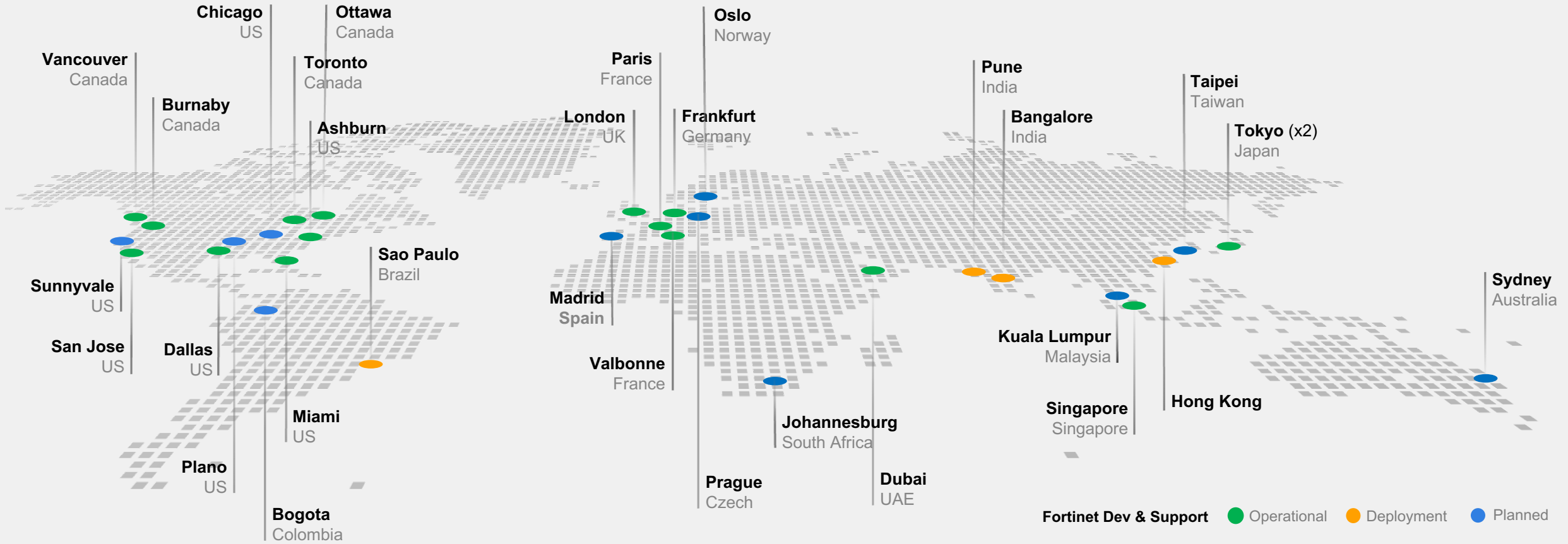
CASB: Provides Protection for Your SaaS



- Application status
- Activity history
- Risk statistics
- Highest risk users, files, triggered policies & countries
- Risk/usage trends

FortiSASE PoP Coverage Expanding Rapidly

85% of US and EMEA regions already have acceptable latency based on our current PoP coverage



Global coverage

Global theatres

23 active datacenters

Rapid roll out

4 imminent launches

Tactical locations

40 datacenters in 2024

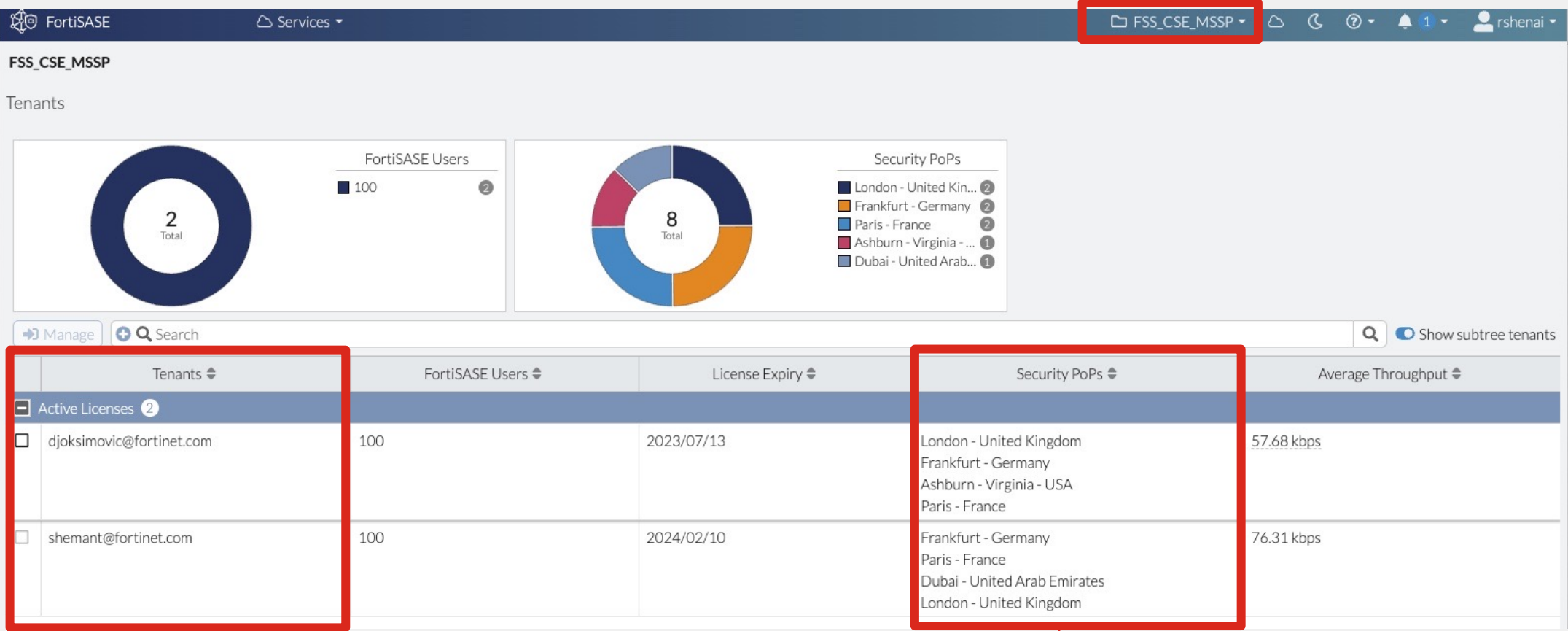
Regional coverage



FortiSASE Multi-Tenancy Support

MSSP Portal

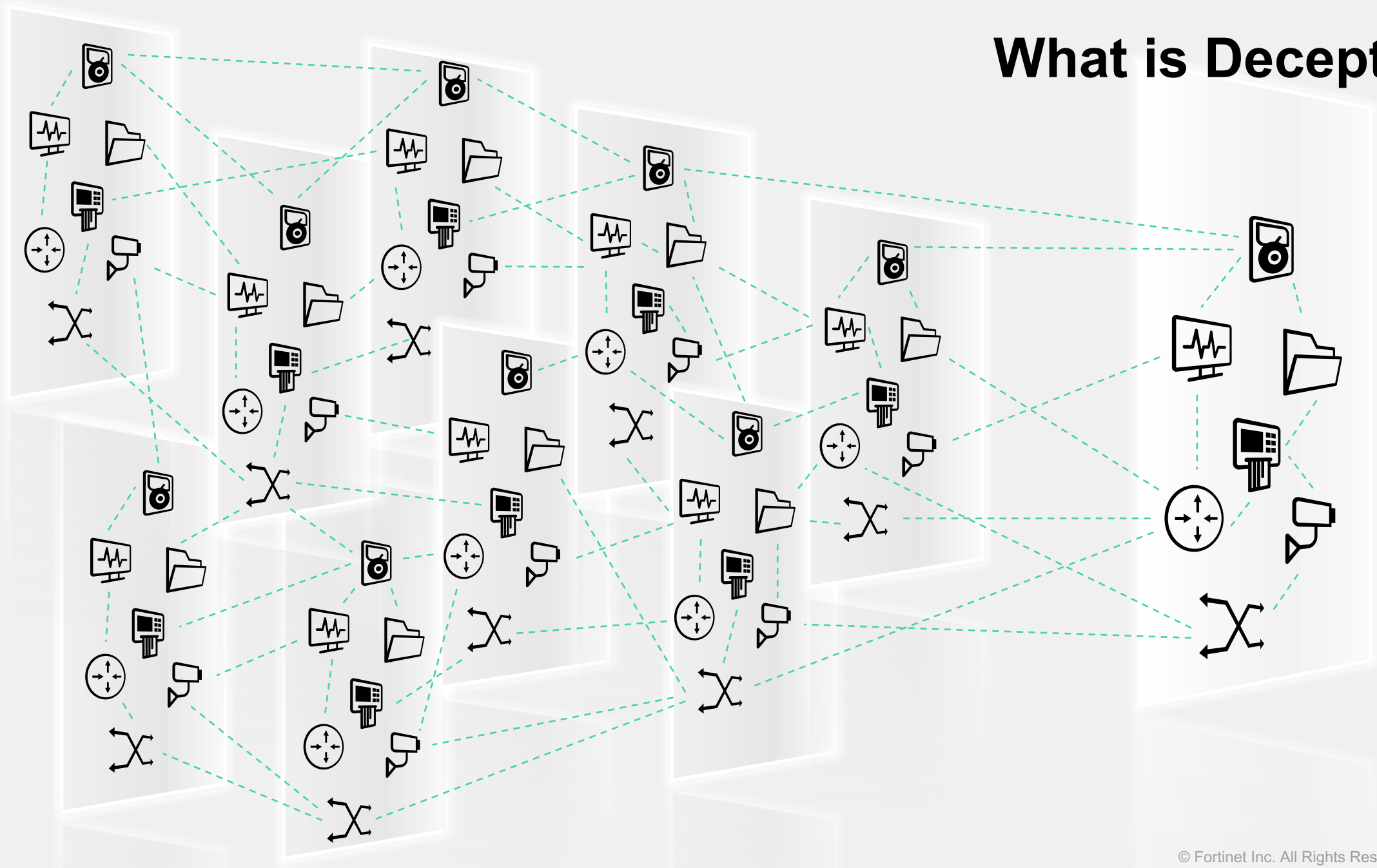
Parent Tenant / SP/ MSSP



Child Tenants

SASE PoPs per
Customer/ Tenant

What is Deception?



A person wearing a headset is seen from behind, working at a computer. The screen displays a network management interface. A grid of white dots is overlaid on the bottom right of the image.

What is Deception?

Diverting attackers to fake assets to protect enterprises' real assets

Decoys

Fake assets, fake network devices, fake applications and fake services

Lures

Fake services of the honeypots/decoys

Network traffic

Fake network traffic beaconing (SMB, CDP, UPnP, and more)

Breadcrumbs (tokens)

Fake resources placed on real IT assets and point to the fake systems

Prioritize alerts from the deception

High-fidelity alerts that require your immediate attention

Honeypots vs Deception

Deception — Much More Than a Honeypot

Traditional Honeypots

Deception Technology

Authenticity



Ease of deployment and operation



Scalability



Interaction



Capture Lateral Movement



Automated Threat Response



FortiDeceptor Technology

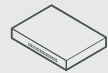
Technology Overview



An advanced threat deception designed to **DECEIVE**, **EXPOSE**, and **ELIMINATE** external and internal threats early in the attack kill chain and proactively block these threats before any significant damage occurs.



FortiDeceptor
Advanced Threat Deception



HW
Appliance



Virtual
Appliance

Fabric Integration:



FortiGate



FortiSIEM



FortiNAC



FortiAnalyzer



FortiSandbox

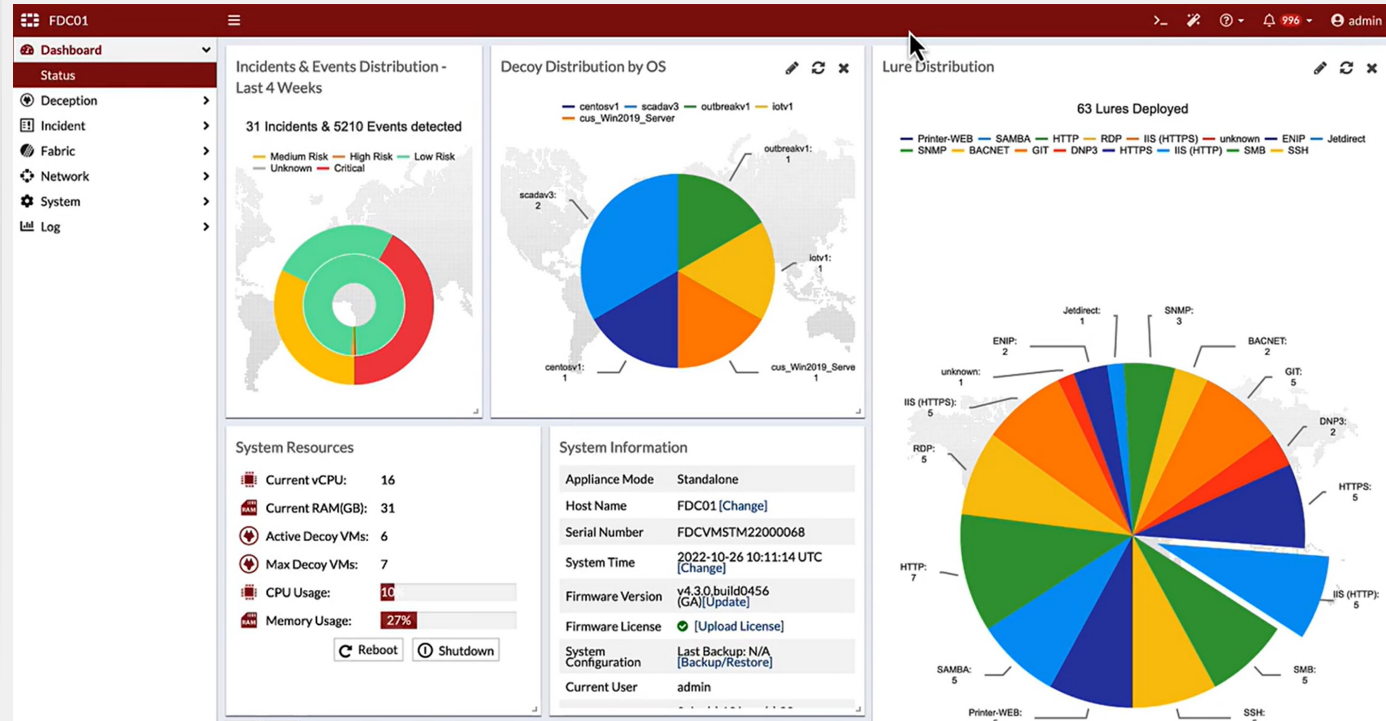


FortiSOAR



FortiEDR

Third-Party





Overview – FortiDeceptor Decoys, Lures, and Tokens

Local Windows Decoys

- Windows 7
- Windows 10

Custom Windows Decoys

- Windows 7
- Windows 10
- Windows 11
- Windows Server 2016
- Windows Server 2019
- RedHat Enterprise Linux 7.9

Windows Lures/Tokens

- SMB
- RDP
- SMTP
- ICMP
- FTP
- TCP Port Listener
- NBNSSpoofSpotter
- SWIFT Lite 2
- SQL (MS-Server)
- Cache Credentials
- SQL ODBC
- SAP Connector
- HoneyDocs (Office / PDF / Excel)



VPN Decoys

- FortiOS



VPN Lures

- SSLVPN

Linux Decoys

- Ubuntu 16.0.4
- Ubuntu 18.0.4
- CentOS
- MacOS
- Outbreak Alerts



Linux Lures/Tokens

- SSH
- SAMBA
- TCP Port Listener
- ICMP
- Radius
- FTP
- ESXi
- ELK
- GIT
- MariaDB (MySQL)
- Tomcat (Webserver)
- SCADABR (MGMT)



IoT Decoys

- Cisco Router
- TP-Link Router
- IP Camera
- Printers (HP, LX, BR)
- UPS
- SWIFT VPN Gateway



VoIP Decoys

- SIP
- XMPP
- MQTT
- 4G/5G-3GPP



Application Decoys

- SAP
- ERP
- POS



Cloud Decoys



Medical Decoys

- PACS / Infusion Pump
- DICOM
- SPACECOM
- INFUSOMAT (Braun)



OT Decoys

- Schneider Electric
 - Modicon M241
 - PowerMeter PM-5560
 - EcoStrucure BMS Server
 - SCADAPack 333E
- Siemens
 - S7-200 PLC
 - S7-300 PLC
 - S7-1500 PLC
- Rockwell Automation
 - Rockwell PLC
 - 1769-L16ER/B LOGIX5316ER
 - 1769-L35E Ethernet Port
- Niagara
 - Niagara4 Station
 - NiagaraAX Station
- Phoenix Contact AXC 1050
- MOXA NPORT 5110
- GUARDIAN-AST
- GE PLC 90 (SRTP)
- Liebert Spruce UPS
- VAV-DD BACnet controller
- Kamstrup 382
- Ascent Compass MNG
- IPMI Device
- Modicon M580
- PowerLogic ION7650
- Emerson iPro by Dixell
- C-More HMI



OT Lures

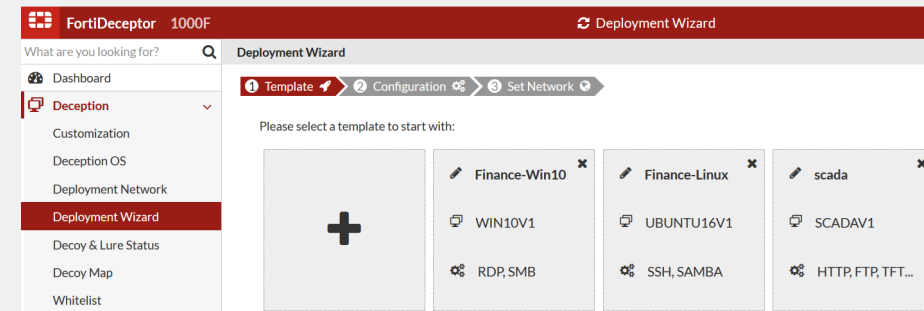
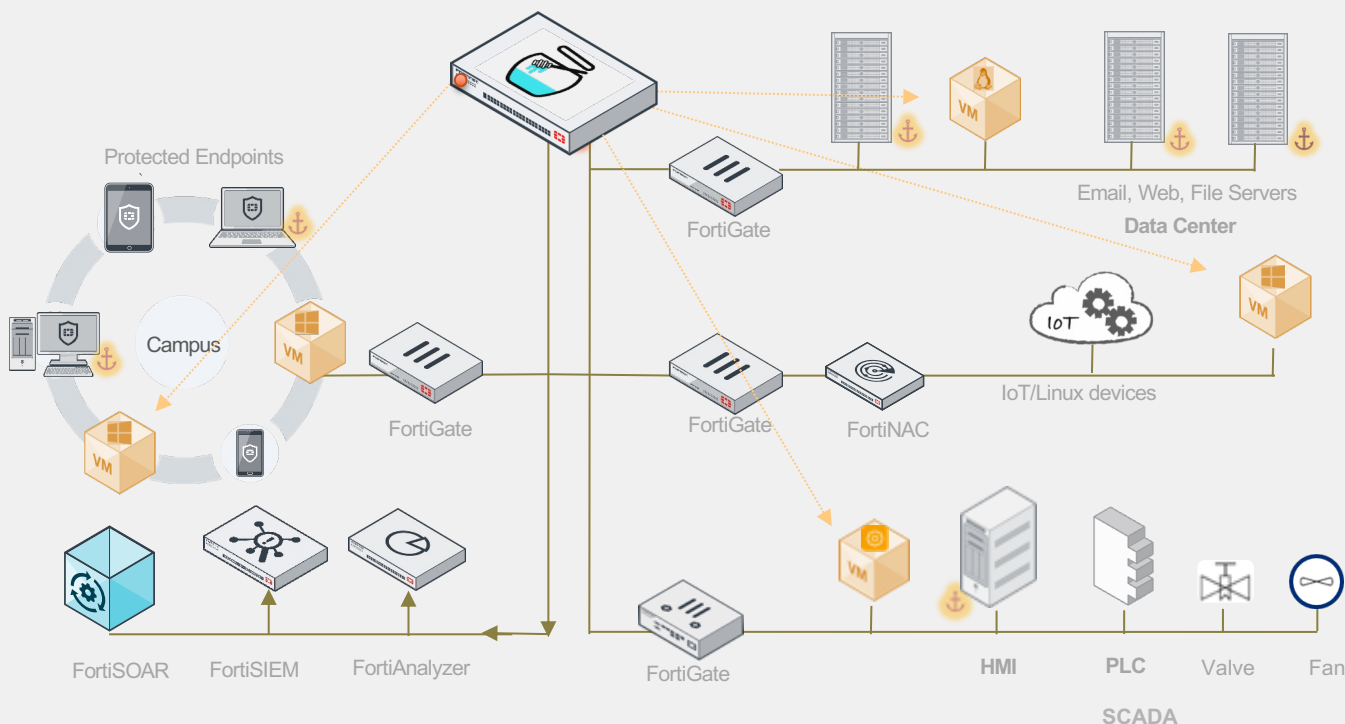
- HTTP/HTTPS
- FTP
- TFTP
- SNMP
- TELNET
- MODBUS
- S7COMM
- BACNET
- IPMI
- MOXA
- TRICONEX
- ENIP (EtherNet/IP)
- DNP3
- IEC 60870-5-104
- PROFINET
- KAMSTRUP
- Guardoan-AST



FortiDeceptor: LifeCycle

Deceive

FortiDeceptor



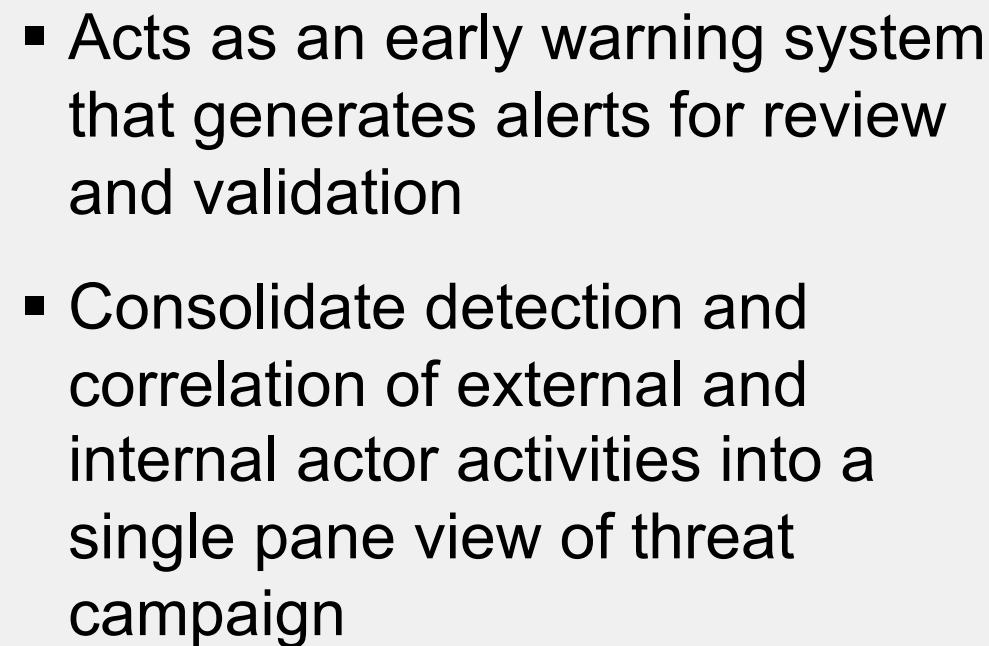
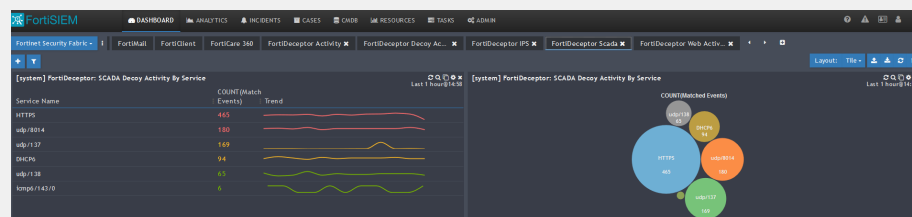
- Lure attackers to decoys that appear indistinguishable from real IT and OT assets and are highly interactive
- Centrally manage and automate the deployment of decoy VMs (Windows, Linux, ICS/SCADA) and generation of lures (data, application /services*)

OT Lures: MODBUS, S7-200, IPMI, Bacnet, Triconex, Guardian-AST, IEC104, ENIP

IoT Lures: Medical PACS, DICOM, infusion pump, ERP, POS, GIT

IT Lures: SSL VPN, RDP, SMB, SQL, SSH, SAMBA, etc

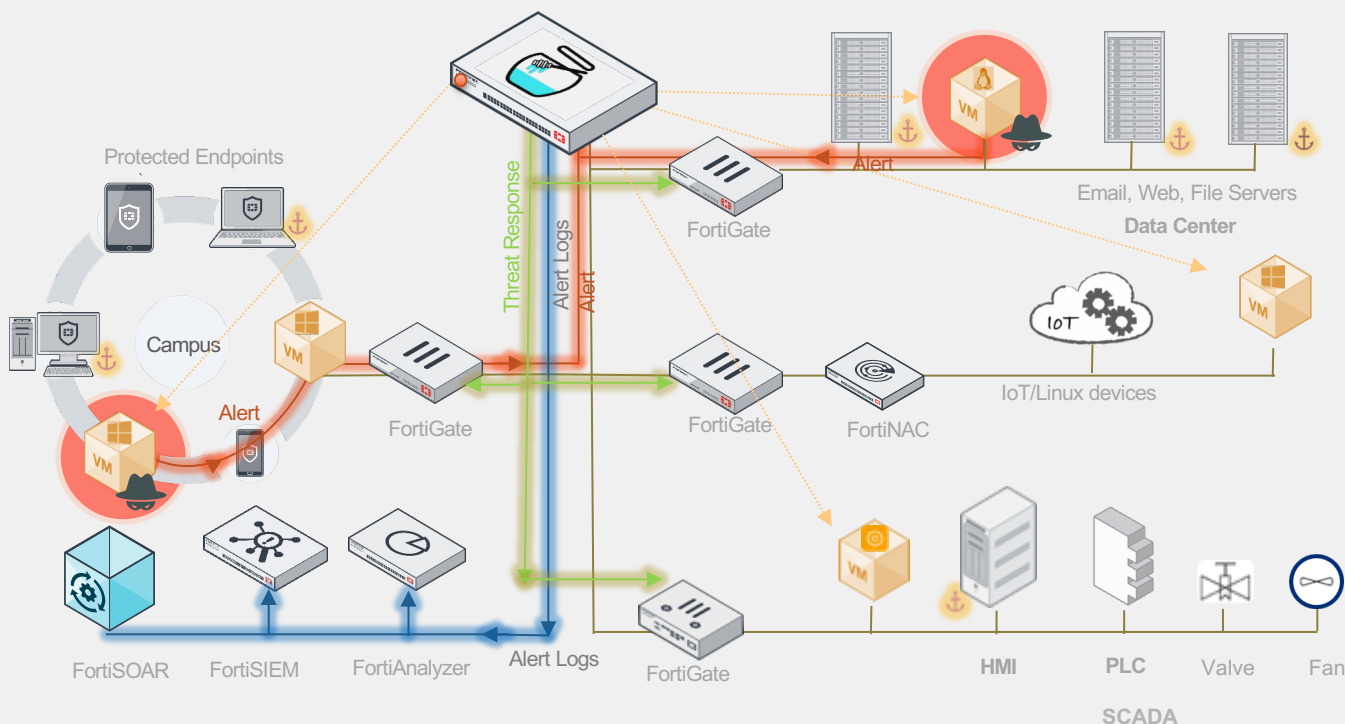
Deceive > Expose



FortiDeceptor: LifeCycle

Deceive > Expose > Eliminate

FortiDeceptor



FortiDeceptor VM Fabric Status									
Attacker IP Mask	Start	End	Handler Address	Handler	Handle Type	Time to Live	Status	Message	
192.168.10.120	Mar 24 2019 14:21:51	Mar 24 2019 14:21:51	10.101.20.21	FortiGate	Auto quarantine	3600	Quarantined		
192.168.10.20	Mar 24 2019 06:39:41	Mar 24 2019 06:39:41	10.101.20.21	FortiGate	Auto quarantine	3600	Quarantined		
192.168.10.120	Mar 24 2019 06:39:11	Mar 24 2019 06:39:11	10.101.20.21	FortiGate	Auto quarantine	3600	Quarantined		
91.189.92.20	Mar 23 2019 14:17:23	Mar 23 2019 14:17:23	10.101.20.21	FortiGate	Auto quarantine	3600	Quarantined		
192.168.10.120	Mar 23 2019 14:16:55	Mar 23 2019 14:16:55	10.101.20.21	FortiGate	Auto quarantine	3600	Quarantined		
192.168.10.20	Mar 22 2019 14:50:17	Mar 22 2019 15:00:04	10.101.20.21	FortiGate	Auto quarantine	3600	Quarantine stopped	Manual unblock by admin	
192.168.10.20	Mar 22 2019 14:47:53	Mar 22 2019 14:49:56	10.101.20.21	FortiGate	Auto quarantine	3600	Quarantine stopped	Manual unblock by admin	

- Manual/Automatic severity-based blocking of attackers before any real damage occurs

■ Fabric integration

- FortiGate: Quarantine IP address
- FortiNAC: Isolate devices
- FortiSOAR: Trigger playbooks
- FortiSIEM: Visibility and threat hunting
- 3rd Party: Fabric Connector





Fortinet Security Fabric

The industry's highest-performing integrated cybersecurity mesh platform



Product Matrix

Click on icons in this document for additional information



Fortinet Brochure
Highlighting our broad, integrated, and automated solutions, quarterly



Free Training
Fortinet is committed to training over 1 million people by 2025



Free Assessment
Perform an assessment in your network to validate your existing controls



FortiOS
The Heart of the Fortinet Security Fabric



Secure Networking



FortiGate
NGFW w/ SOC acceleration and industry-leading secure SD-WAN



FortiGate SD-WAN
Application-centric, scalable, and Secure SD-WAN with NGFW



FortiExtender
Extend scalable and resilient LTE and LAN connectivity



FortiAP
Protected LAN Edge deployments with wireless connectivity



FortiSwitch
Deliver security, performance, and manageable access to data



FortiNAC
Visibility, access control and automated responses for all networked devices



FortiProxy
Enforce internet, compliance and granular application control



Fortisolator
Maintain an "air-gap" between browser and web content



Cloud Security



FortiGate VM
NGFW w/ SOC acceleration and industry-leading secure SD-WAN



FortiDDOS
Machine-learning quickly inspects traffic at layers 3, 4, and 7



FortiCNP
Manage risk and compliance through multi-cloud infrastructures



FortiDevSec
Continuous application security testing in CI/CD pipelines



FortiWeb
Prevent web application attacks against critical web assets



FortiADC
Application-aware intelligence for distribution of application traffic



FortiGSLB Cloud
Ensure business continuity during Unexpected network downtime



FortiMail
Secure mail gateway to protect against SPAM and virus attacks



FortiCASB
Prevent misconfigurations of SaaS applications and meet compliance



FortiCNF
Offers enterprise-grade protection on Amazon AWS, with inbound and outbound traffic inspection and insights



Zero Trust Access



FortiSASE
Enforce dynamic network access control and network segmentation



ZTNA Agent
Remote access, application access, and risk reduction



FortiAuthenticator
Identify users wherever they are and enforce strong authentication



FortiToken
One-time password application with push notification



FortiClient Fabric Agent
IPSec and SSL VPN tunnel, endpoint telemetry and more



FortiGuest
Simplified guest access, BYOD, and policy management



FortiPAM
Control & monitoring of elevated & privileged accounts, processes, and critical systems



Fabric Management Center: NOC



FortiManager
Centralized management of your Fortinet security infrastructure



FortiGate Cloud
SaaS w/ zero touch deployment, configuration, and management



FortiMonitor
Analysis tool to provide NOC and SOC monitoring capabilities



FortiAIops
Network inspection to rapidly analyze, enable, and correlate



FortiExtender Cloud
Deploy, manage and customize LTE internet access



FNDN
Exclusive developer community for access to advanced tools & scripts



Fabric Management Center: SOC



FortiDeceptor
Discover active attackers inside with decoy assets



FortiNDR
Accelerate mitigation of evolving threats and threat investigation



FortiEDR
Automated protection and orchestrated incident response



FortiRecon
Digital Risk Protection (DRP) for early, actionable warning and fast response



FortiSandbox / FortiAI
Secure virtual runtime environment to expose unknown threats



FortiAnalyzer
Correlation, reporting, and log management in Security Fabric



FortiSIEM
Integrated security, performance, and availability monitoring



FortiSOAR
Automated security operations, analytics, and response



FortiTester
Network performance testing and breach attack simulation (BAS)



SOC-as-a-Service
Continuous awareness and control of events, alerts, and threats



Incident Response Service
Digital forensic analysis, response, containment, and guidance



Support & Mitigation Services



FortiCare Essentials*
15% of hardware



FortiCare Premium*
20% of hardware



FortiCare Elite**
25% of hardware



FortiConverter
25% of hardware

* FortiCare Premium is formerly 24x7 Support. Lower support price for Switches and APs

** Response time for High Priority tickets. Available for FortiGate, FortiManager, FortiAnalyzer, FortiSwitch, and FortiAP

Communication and Surveillance



FortiFone
Robust IP Phones w/ HD Audio with centralized management



FortiVoice
Integrated voice, chat, conferencing management, and fax with centralized



FortiCamera
HDTV-quality surveillance cameras for physical safety and security



FortiRecorder
High-performance NVR with AI-powered video management software



FortiGuard Threat Intelligence

Powered by FortiGuard Labs



Open Ecosystem
The industry's most extensive ecosystem of integrated solutions



Fabric Connectors
Fortinet-developed



DevOp Tools & Script
Fortinet & community-driven



Fabric API Integration
Partner-led



Extended Ecosystem
Threat sharing w/ tech vendors



FORTINET®